

ALEJANDRO RIOS

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EDUCATION

Boston College, Carroll School of Management

Chestnut Hill, MA

Bachelor of Science in Management, Finance concentration; second major in Philosophy

Expected May 2028

- Relevant coursework: Fundamentals of Finance, Financial Accounting, Excel for Business, Introduction to Blockchain, Modern Philosophy, Asian Philosophy I
- Study abroad: Sophia University, Tokyo, Japan, April–August 2027

EXPERIENCE

Gatun Labs

Panama City, Panama (Remote)

Co-Founder

March 2026 – Present

- Co-founded an AI automation consultancy for Panamanian small businesses; signed first client, 32 One (Grupo FOMA), a large-format printing importer, on a revenue-share basis
- Built and deployed a WhatsApp sales agent that answers product questions, issues quotations and registers customers in Panamanian Spanish, text and voice, writing directly to the client's Odoo ERP behind an owner-approval gate; live on the client's production ERP since October 2026 and backed by 1,300+ automated tests
- Built the client's e-commerce site, 32-one.com: cart, checkout, 30/60-day credit terms for 37 approved accounts, and catalog sync with Odoo

Stikko

Panama City, Panama

Co-Founder

June 2026 – Present

- Launched stikko.site, a store for custom cycling name stickers, with a print-production partner. Built an artwork engine that turns each customer's design into an exact-size, print-ready PDF with die-cut lines and CMYK separation, removing the designer from every order

Merkapp

Panama City, Panama

Finance Intern

July – August 2023

- Identified growth opportunities for the business and presented a plan to management to close those gaps

PROJECTS

One New Thing

onenewthing.app

Founder

March 2026 – Present

- Designed and built a nightly learning app for web and iOS: users pick one curated video or essay, write a short reflection, and keep streaks and discussions with friends; live on the App Store with 100 downloads

Maturity Ledger

Personal Project

Builder

July – August 2026

- Built a fixed-income tracker for a family member's CD and bond portfolio: flags maturities falling on weekends and SIFMA holidays, syncs reminders to Google Calendar, and projects monthly cash flow

LEADERSHIP

Latin American Business Club, Boston College

Chestnut Hill, MA

Co-Director of Members

September 2024 – Present

- Sourced and recruited speakers and panelists from Boston's financial sector and the broader economy for club events

SKILLS & INTERESTS

Technology: AI-assisted software development (Claude Code, Claude API); shipped with Next.js, Supabase/Postgres, FastAPI, Odoo ERP, WhatsApp Business API and Yappy payments; Excel

Language: English and Spanish (bilingual)

Interests: Personal investing, philosophy